

Cambodia Development Resource Institute (CDRI) and
ANZ Royal Bank
2008 Cambodia Outlook Conference
“Mobilising Cambodia’s Resources – Human, Natural, Financial –
for Quality Development, Growth and Prosperity
28 February 2008
Phnom Penh Hotel, Phnom Penh

Session 4: Cambodia 2008 and Beyond:
Public-Private Partnerships as Drivers of
Quality Development, Growth and Prosperity
– An Enabling Environment for Economic
Diversification

Public-Private Partnerships in Cambodia’s Future

By H.E. Cham Prasidh,
Senior Minister & Minister of Commerce,
Royal Government of Cambodia

A receptive Government

- Once every 6 months, the Prime Minister, H.E. Samdech HUN SEN, will meet with foreign and local investors in a Government-Private Sector Forum, and will address issues of interest of the private sector.
- This mechanism has been institutionalized since Year 2000.
- In the interval of 2 Government-PS fora, 8 Government-PS Working Groups are meeting on a monthly basis to tackle urgent issues. Only cross-cutting issues are submitted to the Forum chaired by the Prime Minister himself.

The 8 Government-Private Sector Working Groups

1. WG on Agriculture and Agro-Industry
2. WG on Tourism
3. WG on Manufacturing and Distribution
4. WG on Legislation, Taxation and Governance
5. WG on Services, including Banking and Financial Services
6. WG on Energy, Infrastructure & Transport
7. WG on Export Processing & Trade Facilitation
8. WG on Industrial Relations

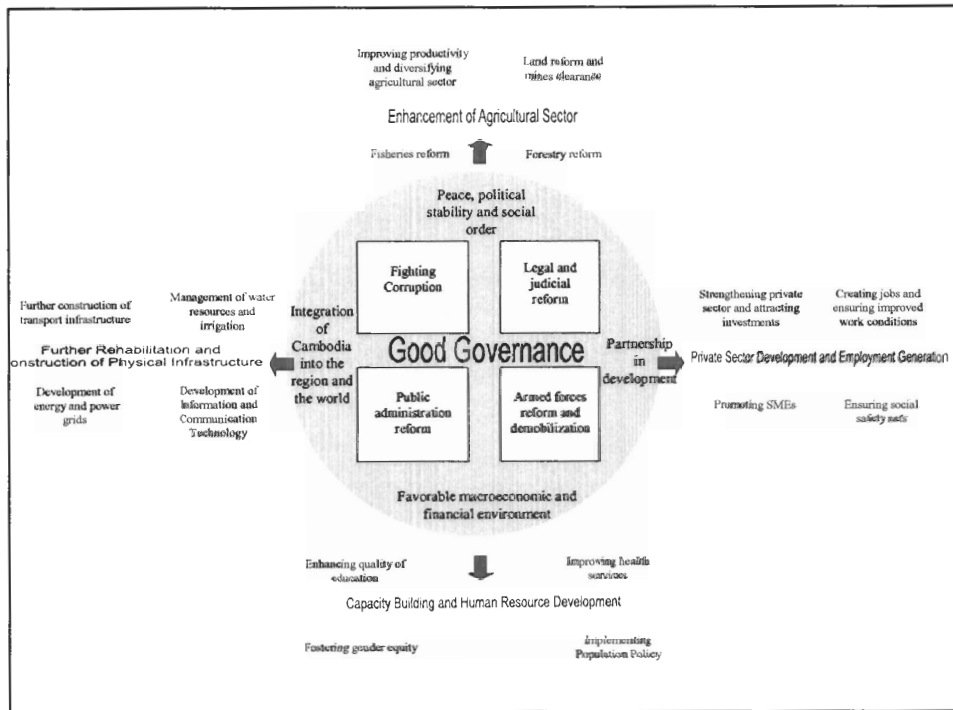
Private Sector Development Steering Committee (PSD-SC)

Private Sector Development
Steering Committee
(PSD-SC)
Chairman:
Sr. Minister KEAT Chhon
Vice Chairman:
Sr. Minister CHAM Prasidh

Sub-Steering Committee
On Investment Climate
And Private Participation
In Infrastructure
(PPI-SSC)
Chairman:
Sr. Minister KEAT Chhon

Sub-Steering Committee
On Trade Development &
Trade-related Investments
(TD&TRI-SSC)
Chairman:
Sr. Minister CHAM Prasidh

Sub-Steering Committee
On Small and Medium
Enterprises
(SME-SSC)
Chairman:
Minister SUY Sem



Good Governance

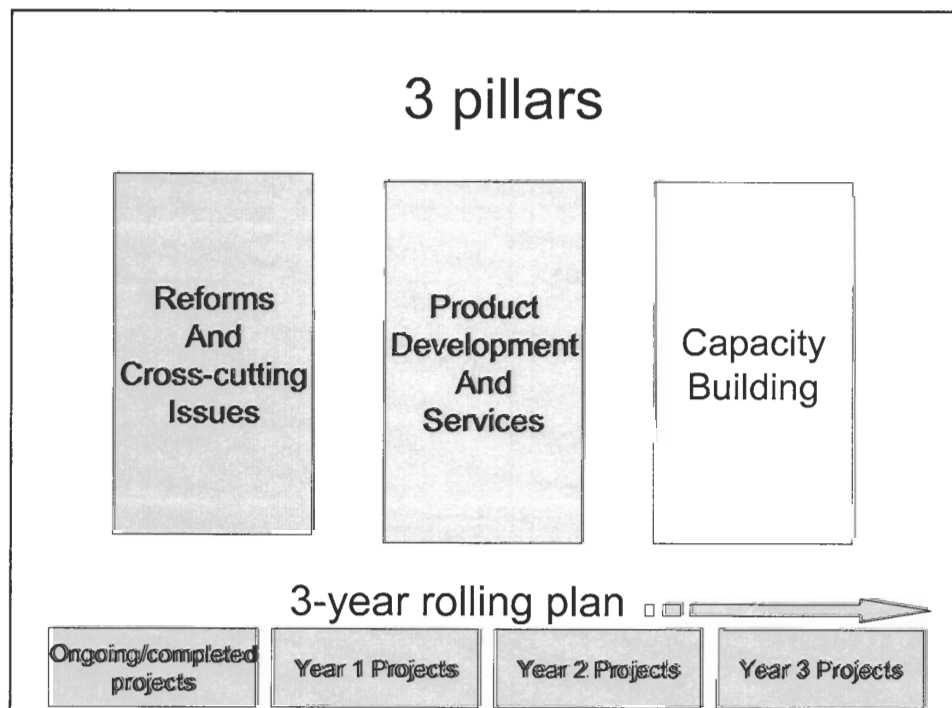
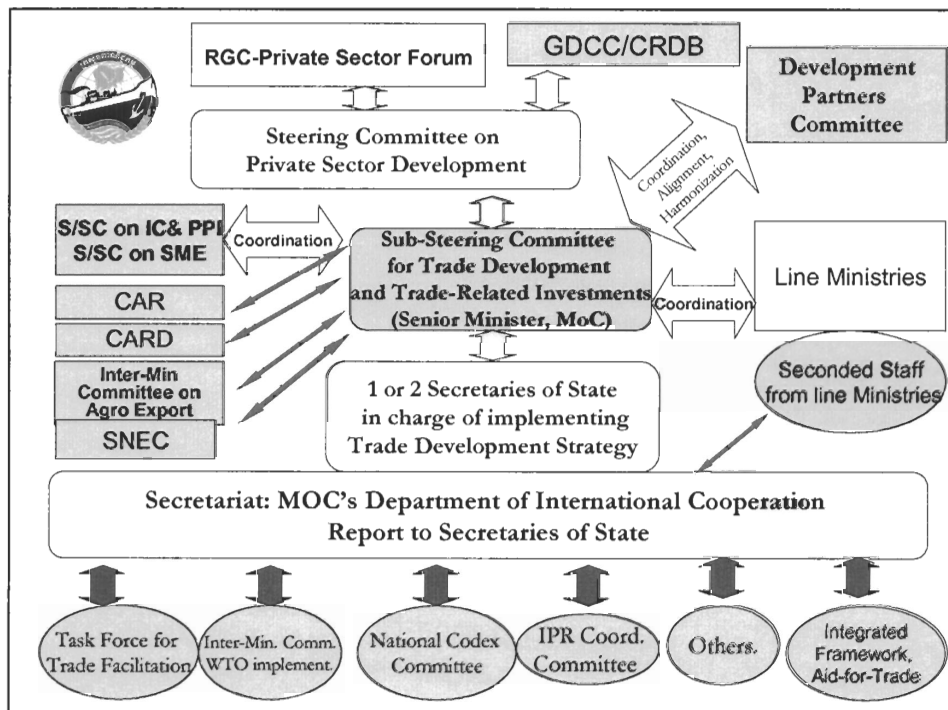
- The core of the *Rectangular Strategy* of the third term of the Royal government of Cambodia is **good governance**, focused at four reform areas:
 - (1) anti-corruption,
 - (2) legal and judicial reform,
 - (3) public administration reform including decentralization and deconcentration, and
 - (4) reform of the armed forces, especially demobilization.

A liberal trade regime

- Local trading companies, JV or 100% foreign companies are allowed to do import and export activities.
- No price control on goods by the Government
- State-Owned Enterprises are acting on the same footing at private companies.
- No foreign ownership of land but possible long term lease up to 99 years

Trade SWAp Objective

To coordinate the efforts and resources of the Cambodian Government, Cambodian stakeholders, and Development Partners on a single, shared strategy to develop Cambodia's trade sector.



Pillar 1: Reforms and Cross-Cutting Issues

Design Team

- DP Shepherd: Mr. Stéphane Guimbert (WB)
- DP Alternate Shepherd: Mr. Chea Huot (WB)
- MOC Coordinator: H.E. Mr. Sok Sopheak
- MOC Alternate Coordinator: Mr. Penn Sovicheat
- Members from DP:
- Members from RGC:
- Members from PS/NGO/Academia:

Pillar 2: Products and Services Sector Projects

Design Team:

- DP Shepherd: Mr. Thierry Noyelle (UNDP)
- DP Alternate Shepherd: Mr. David Van (ITC)
- MOC Coordinator: Mr. Un Buntha
- MOC Alternate Coordinator: Mr. Hang Sochivin
- Members from DP:
- Members from RGC:
- Members from PS/NGO/Academia:

Pillar 3: Capacity Building

Design Team:

- DP Shepherd: Mr. Sven Callebaut (UNCTAD)
- DP Alternate Shepherd: Mr. Hin Wisal (UNDP)
- MOC Coordinator: Mr. Ok Dararith
- MOC Alternate Coordinator: Mr. Khim Sereyvong
- Members from DP:
- Members from RGC:
- Members from PS/NGO/Academia:

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1. Trade Facilitation
2. SPS Infrastructure
3. TBT Infrastructure
4. Investment Facilitation
5. IPR Infrastructure
6. Trade Promotion
7. Legal Reform

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|------------------------------------|--|
| 1. Garments | 13. Fruits & Vegetables |
| 2. Footwear | 14. Wood Products |
| 3. Rice, including organic rice | 15. Light Manufacturing Assembly |
| 4. Rubber | 16. Tourism |
| 5. Fisheries | 17. Labor Services |
| 6. Silk, including Silk Handicraft | 18. Transport & Transport-related Services |
| 7. Cassava | 19. Web-based Business Process Services |
| 8. Livestock | 20. Movie Industry |
| 9. Corn | 21. Packaging |
| 10. Cashew nuts | 22. Spices & Herbs |
| 11. Soybeans | 23. Infrastructure |
| 12. Beer | |

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| 1. Trade Negotiations |
| 2. Doing Business in the Global Economy |
| 3. Development of Trade Policies |
| 4. Project Management |
| 5. Trade Information Gateway |
| 6. Technical Training |

